



Price Fast Facts

Technology	HOLTER MONITOR
Date	9/21/2009

HIGH VOLUME.....2

HIGH VOLUME

This segment includes high performance, fast systems. Can include networking. Requires trained technologist interaction.

LIST PRICES & YEARLY SERVICE COSTS

Vendor	Model	List Price	Average Purchase Price	Yearly Service Cost
APPLIED CARDIAC	The Holter Reporter Master VII	\$27,775	\$24,495	\$2,778
CARDIAC SCIENCE	Vision Premier Holter Analysis	\$38,844	\$19,293	\$4,661
GE	MARS Holter System	\$37,985	\$36,329	\$3,798
MORTARA INSTRUMENT	H-Scribe Enterprise Holter System	\$31,260	\$31,260	\$3,126
PHILIPS	2010 Plus	\$36,235	\$36,309	\$2,899
SCOTTCARE	High-end: Holter for Windows 3+	\$33,085	\$33,085	\$2,978
	Low-end: Holter for Windows 2+	\$24,385	\$24,385	\$2,195
SPACELABS	Impresario Symphony Holter Analysis	\$32,650	\$26,169	\$3,918

OPERATING BUDGET CALCULATIONS

Vendor	Average Break Even Analysis	Average Cost Of Ownership	Average Fee Per Procedure	Average Yearly Depreciation
APPLIED CARDIAC	835 procedures	\$193,312.00	\$20.97	\$3,149.36
CARDIAC SCIENCE	959 procedures	\$199,412.68	\$21.70	\$2,480.53 ♦
GE	1,200 procedures	\$211,271.65	\$22.82	\$4,670.83
MORTARA INSTRUMENT	1,015 procedures	\$202,168.00	\$21.87	\$4,019.14
PHILIPS	945 procedures	\$137,421.68 ♦	\$14.70 ♦	\$4,668.28
SCOTTCARE	793 procedures ♦	\$191,231.60	\$20.70	\$3,694.50
SPACELABS	1,008 procedures	\$201,829.38	\$21.89	\$3,364.63

♦ - represents the best value in a category.

Questions?

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